

CONFIDENTIAL FINANCIAL ANALYSIS
FOR
SHERMAN & SABRINA BENEFIT
SEPTEMBER 26, 2013

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Contact Information		
	Sherman	Sabrina
Birthdate	10/21/1955	11/20/1954
Phone	678-778-7765	678-778-7765
Email	sbenefit@verizon.net	babenefit@comcast.net
Address	34 West Main Street Smirma, TN 55643	34 West Main Street Smirma, TN 55643

Professional Contact Information			
Profession	Name	Email Address	Telephone
Accountant	Lisa Petro	lpetro@comcast.net	788-990-0098
Estate Planning Attorney			

Employment Income		
	Sherman	Sabrina
Employer	Bank of America	New Lisbon Schools
Current Gross Monthly Salary	\$5,000	\$3,000
Projected Annual Salary Increase %	2.00%	1.00%
Projected Retirement Date	1/2024	1/2020
Retirement Age	68 years 3 months	65 years 2 months

Social Security Benefits				
Owner	Start Age	Life or End Age	Gross Monthly Benefit	Projected COLA Increase %
Sherman	62 Years	Life	\$1,297	2.53%
Sabrina	62 Years	Life	\$707	2.53%

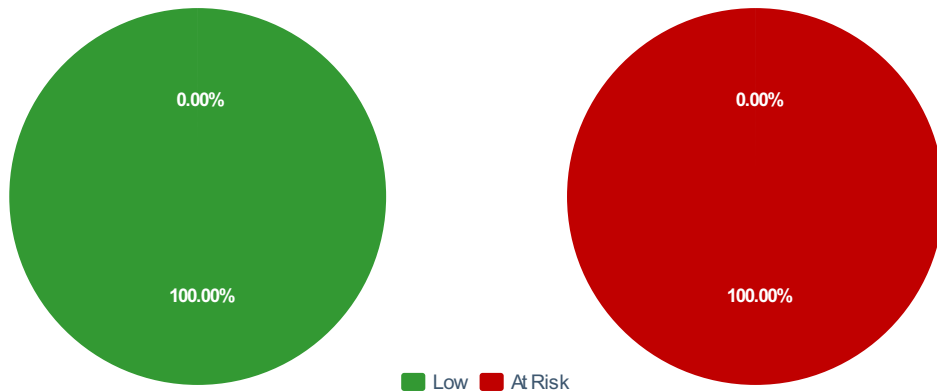
Pension Benefits					
Owner	Start Age	Life or End Age	Gross Monthly Benefit	Projected COLA Increase %	% to Survivor
Sabrina	65	Life	\$250	0.00%	50.00%

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Retirement Assets						
Owner	Company	Account Type	Risk	Account Value	Monthly Contributions	More Info
Sherman	Jackson	Roth IRA	At Risk	\$62,998.00	\$500	
Sherman	Fidelity	401K	At Risk	\$94,298.00	\$500	
Sabrina	TIAA Cref	401K	At Risk	\$121,332.00	\$1,000	

Guaranteed Income Benefit Annuities & Single Premium Immediate Annuities								
Owner	Company	Account Type	Payout Mode	Account Value	Benefit Amount	Start Date	End Date	More Info
<i>(no guaranteed income benefits created)</i>								

Risk Analysis & Asset Allocation	
Desired Risk Level:	<input type="text" value="0.00%"/>
Current Risk Level:	100.00%



Rate Of Return Information	
	Percentage
Portfolio Weighted Average	2.83%
Projected Before Retirement	4.00%
Projected After Retirement	4.00%

Portfolio Information	
	Amount
Retirement Assets	\$278,628
Guaranteed Income Balance	\$0
Total Accounts Value	\$278,628
Client Monthly Contributions	\$2,000
Employer Monthly Contributions	\$0
Minimum Retirement Funds	\$55,000

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Monthly Expenses			
Current Monthly Expense After Tax	Projected Inflation Rate	Projected Monthly Expense After Tax at Retirement on 1/1/2024	% of Needed Expenses in Retirement after 1/1/2024
\$4,500	3.00%	\$4,593 (including inflation)	100.00% = \$4,593 (including inflation)

Future Monthly Expense Changes				
Description	Type	Monthly Amount	Start Date	End Date
Mortgage Payoff	Fixed – Decrease	\$1,165		1/2020

Future Cash Flows							
Owner	Description	Mode	Cash Flow	Amount	Increase	Start Date	End Date
Sherman		Annual	Taxable – Inflow (+)	\$0			

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Budget Worksheet

Household	Amount
Mortgage - Principal & Interest	\$1,165
Real Estate Taxes	\$300
Rent	\$0
Insurance - Home/Rental	\$75
Maintenance - Supplies	\$25
Utilities - Electric/Gas	\$135
Water - Sewer	\$20
Cable - Phone - Internet	\$75
House Cleaning	\$0
Other (enter description)	\$0

Daily Living	Amount
Groceries	\$600
Dining - Eating Out	\$300
Clothing	\$200
Salon - Massage - Manicure	\$50
Other (enter description)	\$0

Entertainment	Amount
Home - Shows - Events	\$0
Sports - Hobbies - Lessons	\$0
Dues - Memberships	\$0
Vacation/Travel	\$200
Other (enter description)	\$0

Transportation	Amount
Auto Loans	\$250
Auto Insurance	\$150
Fuel	\$335
Repairs	\$0
Other (enter description)	\$0

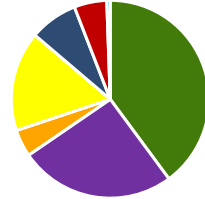
Health	Amount
Health Insurance	\$235
Life Insurance	\$45
LTC Insurance	\$0
Disability Insurance	\$0
Medicine - Drugs	\$75
Veterinarian - Pet Care	\$0
Other (enter description)	\$0

Debts - Loans	Amount
Credit Cards	\$240
Student Loans	\$0
Alimony - Child Support	\$0
Other (enter description)	\$0

Charity - Gifts	Amount
Charitable Donations	\$25
Gifts	\$0
Other (enter description)	\$0

Monthly Expenses

Household	\$1,795
Daily Living	\$1,150
Entertainment	\$200
Transportation	\$735
Health	\$355
Debts - Loans	\$240
Charity - Gifts	\$25



Total Expenses \$4,500

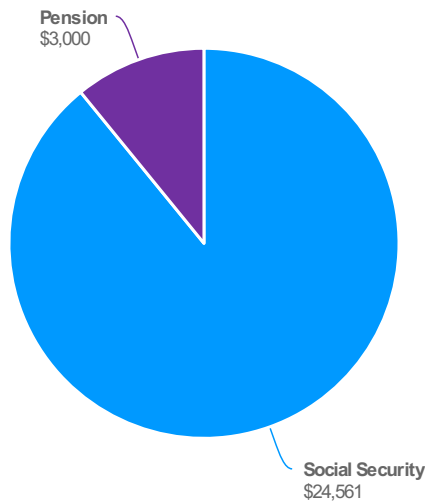
Projected Tax Rates	
Projected Federal Tax Rate	Projected State Tax Rate - Tennessee (6.00%)
2.75%	6.00%

Filing Status - Married, Filing Jointly				
2013 Federal Income Tax Brackets				
From	To	Tax	Plus	Over
\$0	\$17,850	\$0	10.00%	\$0
\$17,850	\$72,500	\$1,785	15.00%	\$17,850
\$72,500	\$146,400	\$9,983	25.00%	\$72,500
\$146,400	\$223,050	\$28,458	28.00%	\$146,400
\$223,050	\$398,350	\$49,920	33.00%	\$223,050
\$398,350	\$450,000	\$107,768	35.00%	\$398,350
\$450,000		\$125,846	39.60%	\$450,000

Deductions and Personal Exemptions	
Current Deduction Type	Current Amount
Standard	\$20,000

2024 Federal Tax Rate Calculation	
Wages	\$0
Taxable Social Security	\$24,561
Pension	\$3,000
1099 Income	\$0
Other	\$0
Gross Income	\$27,561
Deductions	\$20,000
Taxable Income	\$7,561
Base From Chart	\$0
Tax On Base	\$0
Amount Over Base	\$7,561
Tax on Amount Over Base	\$757
Federal Tax Owed	\$757
State Tax Owed	\$1,654
Total Tax Owed	\$2,411
Federal Tax Bracket	10.00%
Federal Tax Rate	2.75%

2024 Gross Income Breakdown



The future tax rates shown are projected by using current tax laws and rates – which are subject to change. This analysis is designed to provide general information on the subjects covered. Pursuant to IRS Circular 230, it is not, however, intended to provide specific legal or tax advice and cannot be used to avoid tax penalties or to promote, market, or recommend any tax plans or arrangement. Please note that the individual providing this analysis does not give legal or tax advice. Please consult your tax advisor or attorney.

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Retirement Account Analysis

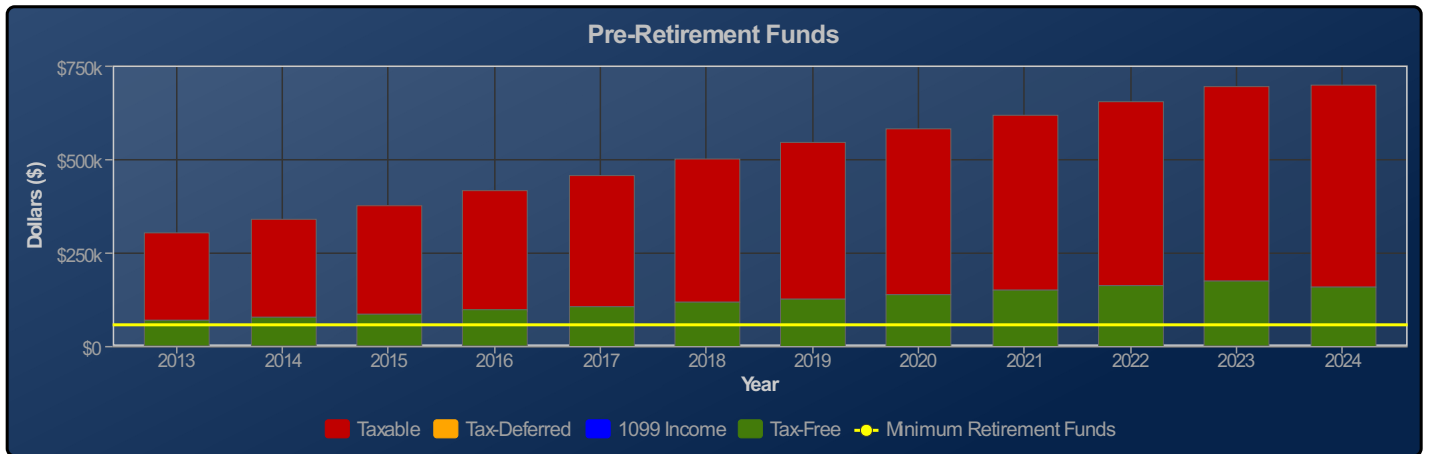
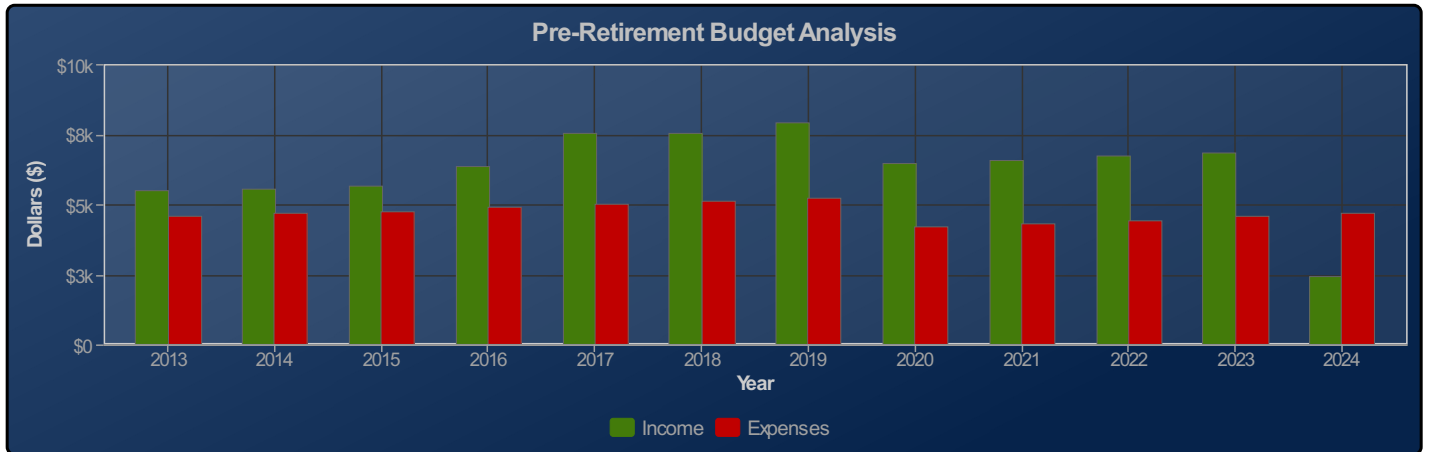
Balance At Retirement	\$698,651	\$216,981.76
Needed Balance At Retirement	\$1,031,969	Additional Funds
Difference	\$333,318	Needed Today

Pre-Retirement Summary

Year	Sherman Age	Sabrina Age	Gross Monthly Salary	Monthly Contributions	Monthly Cash Flows	Annual Cash Flows	Gross Monthly Income	Net Monthly Income	Net Monthly Expenses	Net Monthly Cash Flow	Retirement Funds
											\$278,628
2013	58	59	\$8,000	\$2,000	\$0	\$0	\$8,000	\$5,515	\$4,575	\$440	* \$305,401
2014	59	60	\$8,130	\$2,000	\$0	\$0	\$8,130	\$5,562	\$4,677	\$385	\$342,370
2015	60	61	\$8,262	\$2,000	\$0	\$0	\$8,262	\$5,666	\$4,782	\$384	\$380,845
2016	61	62	\$8,397	\$2,000	\$707	\$0	\$9,104	\$6,376	\$4,891	\$985	\$420,888
2017	62	63	\$8,534	\$2,000	\$2,022	\$0	\$10,556	\$7,552	\$5,003	\$2,049	\$462,562
2018	63	64	\$8,673	\$2,000	\$2,073	\$0	\$10,746	\$7,571	\$5,118	\$1,953	\$505,934
2019	64	65	\$8,816	\$2,000	\$2,375	\$0	\$11,191	\$7,905	\$5,236	\$2,169	\$551,073
2020	65	66	\$5,743	\$1,000	\$2,429	\$0	\$8,172	\$6,453	\$4,194	\$1,759	\$585,788
2021	66	67	\$5,858	\$1,000	\$2,484	\$0	\$8,342	\$6,589	\$4,319	\$1,770	\$621,917
2022	67	68	\$5,975	\$1,000	\$2,541	\$0	\$8,516	\$6,729	\$4,449	\$1,780	\$659,518
2023	68	69	\$6,095	\$1,000	\$2,599	\$0	\$8,694	\$6,858	\$4,582	\$1,776	\$698,651

* Partial Year — Retirement funds may be pro-rated from date of analysis.

PRE-RETIREMENT CHARTS



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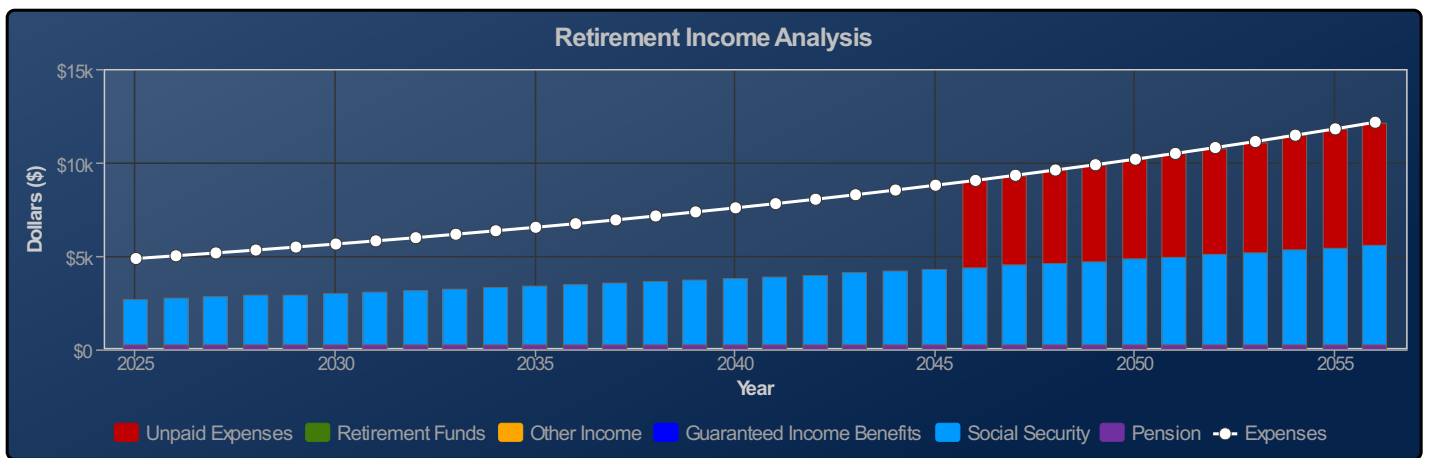
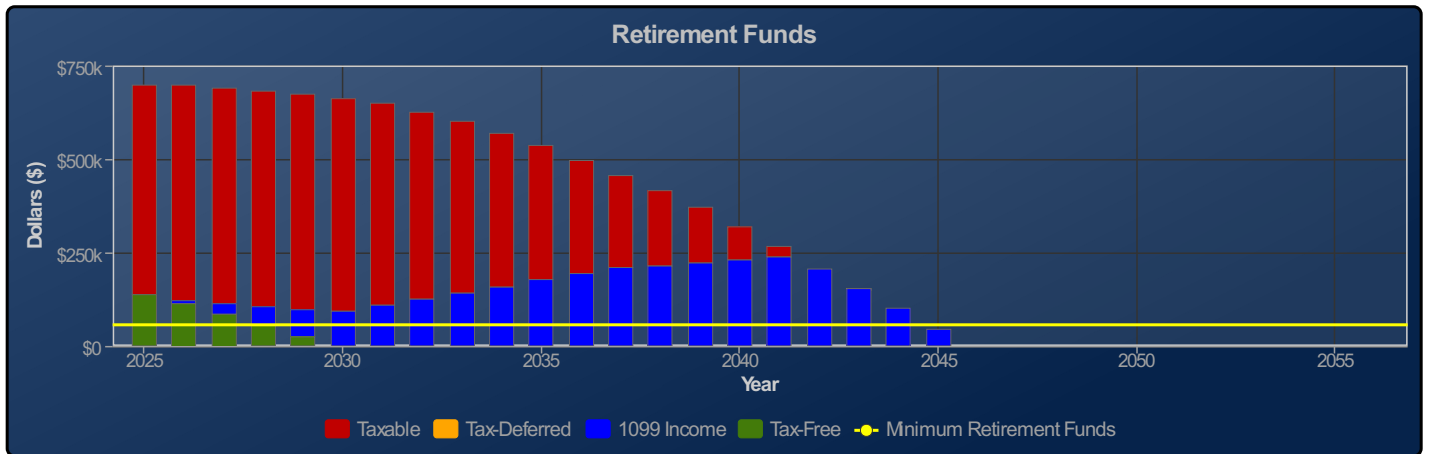
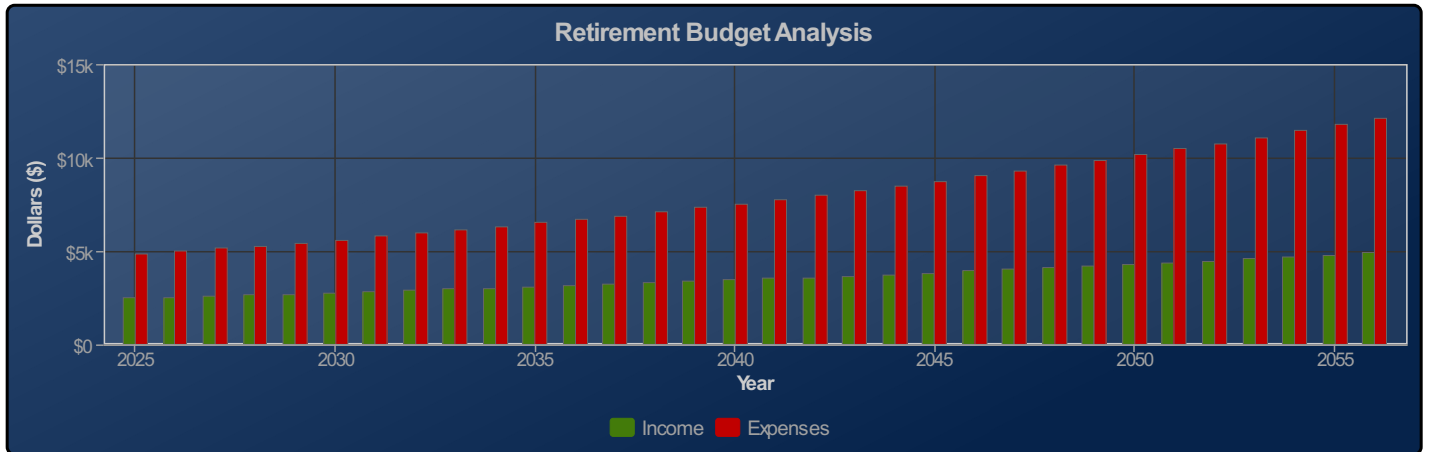
Balance At Retirement	\$698,651	\$216,981.76
Needed Balance At Retirement	\$1,031,969	Additional Funds
Difference	\$333,318	Needed Today

Retirement Summary													
Year	Sherman Age	Sabrina Age	Gross Pension Income	Gross Social Security Income	Monthly Cash Flows	Annual Cash Flows	Gross Monthly Income	Net Monthly Income	Net Monthly Expenses	Net Monthly Cash Flow	WP %	Guaranteed Accounts	Retirement Funds
												\$0	\$698,651
2024	69	70	\$250	\$2,408	\$0	\$0	\$2,658	\$2,457	\$4,720	-\$2,262	3.77%	\$0	* \$700,148
2025	70	71	\$250	\$2,469	\$0	\$0	\$2,719	\$2,509	\$4,862	-\$2,352	3.92%	\$0	\$700,637
2026	71	72	\$250	\$2,532	\$0	\$0	\$2,782	\$2,564	\$5,007	-\$2,442	4.08%	\$0	\$698,102
2027	72	73	\$250	\$2,596	\$0	\$0	\$2,846	\$2,619	\$5,158	-\$2,538	4.27%	\$0	\$692,159
2028	73	74	\$250	\$2,661	\$0	\$0	\$2,911	\$2,675	\$5,312	-\$2,636	4.48%	\$0	\$684,422
2029	74	75	\$250	\$2,728	\$0	\$0	\$2,978	\$2,733	\$5,472	-\$2,738	4.72%	\$0	\$674,765
2030	75	76	\$250	\$2,798	\$0	\$0	\$3,048	\$2,794	\$5,636	-\$2,841	4.97%	\$0	\$663,066
2031	76	77	\$250	\$2,868	\$0	\$0	\$3,118	\$2,854	\$5,805	-\$2,950	5.27%	\$0	\$649,124
2032	77	78	\$250	\$2,941	\$0	\$0	\$3,191	\$2,917	\$5,979	-\$3,061	5.64%	\$0	\$627,108
2033	78	79	\$250	\$3,015	\$0	\$0	\$3,265	\$2,981	\$6,158	-\$3,176	6.10%	\$0	\$600,642
2034	79	80	\$250	\$3,092	\$0	\$0	\$3,342	\$3,048	\$6,343	-\$3,294	6.64%	\$0	\$570,174
2035	80	81	\$250	\$3,171	\$0	\$0	\$3,421	\$3,116	\$6,533	-\$3,416	7.30%	\$0	\$535,699
2036	81	82	\$250	\$3,250	\$0	\$0	\$3,500	\$3,184	\$6,729	-\$3,544	8.13%	\$0	\$497,006
2037	82	83	\$250	\$3,333	\$0	\$0	\$3,583	\$3,256	\$6,931	-\$3,674	9.12%	\$0	\$456,741
2038	83	84	\$250	\$3,417	\$0	\$0	\$3,667	\$3,328	\$7,139	-\$3,810	10.35%	\$0	\$414,874
2039	84	85	\$250	\$3,503	\$0	\$0	\$3,753	\$3,399	\$7,353	-\$3,953	11.96%	\$0	\$368,916
2040	85	86	\$250	\$3,592	\$0	\$0	\$3,842	\$3,472	\$7,574	-\$4,101	14.19%	\$0	\$318,402
2041	86	87	\$250	\$3,682	\$0	\$0	\$3,932	\$3,546	\$7,801	-\$4,254	17.49%	\$0	\$262,989
2042	87	88	\$250	\$3,776	\$0	\$0	\$4,026	\$3,623	\$8,035	-\$4,411	22.83%	\$0	\$202,377
2043	88	89	\$250	\$3,872	\$0	\$0	\$4,122	\$3,702	\$8,276	-\$4,573	30.80%	\$0	\$148,980
2044	89	90	\$250	\$3,969	\$0	\$0	\$4,219	\$3,782	\$8,525	-\$4,742	45.21%	\$0	\$96,816
2045	90	91	\$250	\$4,070	\$0	\$0	\$4,320	\$3,865	\$8,780	-\$4,914	85.64%	\$0	\$40,893
2046	91	92	\$250	\$4,173	\$0	\$0	\$4,423	\$3,949	\$9,044	-\$5,094	100.00%	\$0	\$0
2047	92	93	\$250	\$4,279	\$0	\$0	\$4,529	\$4,037	\$9,315	-\$5,278	0.00%	\$0	\$0
2048	93	94	\$250	\$4,387	\$0	\$0	\$4,637	\$4,125	\$9,595	-\$5,469	0.00%	\$0	\$0
2049	94	95	\$250	\$4,498	\$0	\$0	\$4,748	\$4,216	\$9,882	-\$5,665	0.00%	\$0	\$0
2050	95	96	\$250	\$4,611	\$0	\$0	\$4,861	\$4,309	\$10,179	-\$5,869	0.00%	\$0	\$0
2051	96	97	\$250	\$4,728	\$0	\$0	\$4,978	\$4,405	\$10,484	-\$6,078	0.00%	\$0	\$0
2052	97	98	\$250	\$4,848	\$0	\$0	\$5,098	\$4,504	\$10,799	-\$6,294	0.00%	\$0	\$0
2053	98	99	\$250	\$4,970	\$0	\$0	\$5,220	\$4,604	\$11,123	-\$6,518	0.00%	\$0	\$0
2054	99	100	\$250	\$5,096	\$0	\$0	\$5,346	\$4,708	\$11,456	-\$6,747	0.00%	\$0	\$0
2055	100	101	\$250	\$5,225	\$0	\$0	\$5,475	\$4,814	\$11,800	-\$6,985	0.00%	\$0	\$0
2056	101	102	\$250	\$5,358	\$0	\$0	\$5,608	\$4,923	\$12,154	-\$7,230	0.00%	\$0	\$0

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RETIREMENT CHARTS



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IN-FORCE LIFE INSURANCE POLICIES

Owner	Company	Type	Death Benefit	Monthly Premium	Cash Value	Policy End Date
Sherman		Term	\$100,000.00	\$0.00	\$0.00	2/2013
Sabrina		Term	\$100,000.00	\$0.00	\$0.00	1/2014

Sherman

In the event of Sherman's death, Sabrina would need

100 % OF CURRENT EXPENSES

	Insurance Need Today
Year of Death	2014
Insurance Needed	\$850,616
In-force Policies	\$100,000
Difference	\$750,616

Sabrina

In the event of Sabrina's death, Sherman would need

100 % OF CURRENT EXPENSES

	Insurance Need Today
Year of Death	2015
Insurance Needed	\$637,509
In-force Policies	\$100,000
Difference	\$537,509

On the left, we assume that Sherman enters a facility at age 80 and that Sabrina would need 100% of their current expenses. The current monthly cost for care is assumed to grow at a determined rate until, and while, Sherman is in the facility. The Total LTC Costs represent the lump sum needed in order to pay for the LTC facility without any coverage. The right hand side shows the effect of the opposite spouse entering the facility.

IN-FORCE LONG TERM CARE POLICIES								
Owner	Company	Type	Start Date	Daily Benefit	Years	Inflation Type	Inflation %	Monthly Premium
Sherman		Cash		\$0	0	Compound		\$0
Sabrina		Cash		\$0	0	Compound		\$0

Sherman	
<i>If Sherman needed LTC, Sabrina would need</i>	
100 % OF CURRENT EXPENSES	
Current Monthly Cost	\$5,730
Age Entering Facility	80 yrs.
Cost Increase %	4.09%
Years of Care Needed	4 yrs.
Projected Monthly Expense	\$14,213
Total LTC Costs	\$734,844

Sherman's Solutions

Sherman will need a **\$191** daily benefit with a **4.09%** compound inflation rider today in order to cover the future monthly Long Term Care cost of **\$14,213**.

Sabrina's Solutions

Sabrina will need a **\$191** daily benefit with a **4.09%** compound inflation rider today in order to cover the future monthly Long Term Care cost of **\$13,644**.

Sabrina	
<i>If Sabrina needed LTC, Sherman would need</i>	
100 % OF CURRENT EXPENSES	
Current Monthly Cost	\$5,730
Age Entering Facility	80 yrs.
Cost Increase %	4.09%
Years of Care Needed	4 yrs.
Projected Monthly Expense	\$13,644
Total LTC Costs	\$707,849

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